

## EXPERIENCE

### Sec-Ops Customers

ABM Government Services  
 WY Army National Guard  
 State of Wyoming  
 City of Portland  
 CITGO Refining  
 Port of Brownsville  
 DLA/NAS Corpus Christi  
 MVM, Inc.  
 Port of Corpus Christi  
 USFPO for Iowa  
 USFPO for Louisiana

Wyoming Department of Transportation  
 Wyoming Department of Education  
 Wyoming Department of HLS  
Management Past Experience  
 US Army Material Command  
 US Army Reserve Contracting  
 US Air Force  
 US Navy  
 Nueces County  
 TX Dept. of Transportation  
*And more....*

As a quality service provider, we endeavor to always leverage our client's existing investment before any recommendation of new acquisitions ensuring a lower cost benefit. For more than 10 years, we have only used non-proprietary systems, products, procedures and processes in order to support our client's needs. Sec-Ops has provided the quality personnel services to fill that contracted position, meeting all requirements. We are familiar with all personnel security requirements, Sec-Ops maintains an active facility security license. Our employment requirements ensure all personnel will qualify for clearances if required. All personnel are background checked for State licensing and hold valid licenses. We emphasize our capability to provide quality personnel with the training and background experience required to meet the service contract requirements in all NAICS codes listed.

## OFFICE LOCATIONS

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 Corpus Christi, TX 78408-2358  
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 Phone 307.214.8106  
 FAX 361.299.6769  
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 WY Lic. # OL-16-23004

400 Portland Road  
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 Texas License # B-15097



## Government/Commercial/Industrial Facilities & Security Services



*Sec-Ops is a leading industry provider of high quality Facility and Total Security services for over 10 years. Serving commercial Energy Industries, Navigation Districts, Sea Ports and Government Agencies, Sec-Ops has built a reputation of delivering quality security services that meet or exceed our client's requirements and expectations.*



**\*\*Certified Small Business with large business experience.**  
**\*\*Service Disabled Veteran Owned.**  
**\*\*Texas HUB 1202752378100**

**\*\* Cage: 42HK3 DUNS: 199724894 Federal ID: 20-2752378**

### Sec-Ops offers quality service in the following NAICS codes:

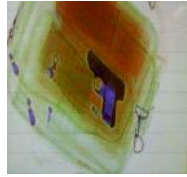
- 561210 Facilities Support Services (Primary)
- 561612 Security Guards & Patrol Services
- 561621 Security Systems Services (Except Locksmiths)
- 722310 Food Service Contractors
- 561720 Janitorial Services
- 624230 Emergency & Other Relief Services
- 561990 All Other Support Services
- 541611 Admin Management and General Management Consulting Services
- 561110 Office Administrative Services
- 561320 Temporary Help Services
- 423840 Industrial Supplies Merchant Wholesalers
- 561790 Other Services to Buildings and Dwellings
- 811219 Other Electronic and Precision Equipment Repair and Maintenance
- 811310 Commercial and Industrial Machinery and Equipment Electronic Equipment
- 561611 Investigation Services

*Sec-Ops is a trusted and experienced Commercial and Government Services contractor in the industry. As a Service Disabled Veteran Owned Business with a proud history with a strong management structure providing a broad experience base, we offer our clients commitment to service excellence. Sec-Ops, with its national suppliers/partners/subcontractors, have the experience performing full facility services, armed/unarmed security services, security technology design-build services, logistics and emergency management for Federal, State, and Local clients across the United States. We emphasize our capability to provide a full range of total security products and services, emergency management, facility Operations and Maintenance and Security Guard Services meeting total quality objectives.*

<http://www.secopsinc.com>



*Over 10 years of Quality Service  
Over 150 years of Experience on Staff  
SDV Owned Small Business  
Texas HUB*



Sec-Ops small business and service disabled veteran owned certifications are validated by the SBA, South Central Texas Regional Certification Agency, Houston Metro, the Department of Veteran Affairs and the State of Texas.

## *Executive Management*



### **Robert D. Lott**

#### **President/CEO**

Mr. Lott has twenty eight years of Government and Commercial contracting experience in Firm Fixed Price, Indefinite Quantity, Cost Reimbursement, for Facility and Security Contracts. Mr. Lott is a retired Naval Veteran with a superb background in Government Operations, Maintenance & Logistics, and Force Protection. His comprehensive Security Management experience in Department of Defense, College and Commercial business contracting is instrumental guiding our corporate vision, staff and clients of Sec-Ops. As a certified curriculum developer and Master-Trainer, He developed, implemented, and maintains quality control over the Sec-Ops training program for weapons, guard and force protection education. Mr. Lott's background in security technology, design-build systems, vulnerability assessments, guide the total protection ideology for our clients.

### **John H. Stout**

#### **Executive Vice President/COO**

Mr. Stout has over twenty nine years of comprehensive management experience in Department of Defense and Commercial contracting; Operations Management, National/International Contracts Management, Business Development and Financial Management. A quality industry leader and displays excellent Organizational, Operations, Planning & Development and Communications skills, as the Sr. Team Leader, he has the global management credentials to carry the company into the future. His affiliations include the International Facility Management Association, Facility Management Industry, National Contract Managers Association, and the Contracting Council.

The complexities of today's security management systems have taken most end users beyond simple integration. Our tech support personnel leverage the information gathered by both video and physical security management systems and provide an integrated solution for use across all business operations. This is our prime objective. Sec-Ops is recognized as a quality service provider of a full range of professional security services and technical support personnel. With our exemplary management experience and performance, we will provide you with assurance and confidence in our offering. Sec-Ops is prepared to provide the "best value" flexible service solutions that are custom-tailored to meet the needs of your facility in providing professional services. Our success is based on delivering the highest level of operational excellence with superior customer service and responsiveness.

**Description of Services Provided:** Facility management personnel for emergency services and project/business development, Security Systems integration/ installation/ Repair/ Maintenance/ service industry workers, and Armed/Unarmed Security Officers for Roving Patrol, entry access control, vehicle inspection, surveillance, alarm monitors, electronic screening, and patrol.

**Sample Project:** For Brownsville Navigation District Sec-Ops assembled the team and designed, integrated and installed the first TWIC compliant access control system as a part of the TSA TWIC pilot program.



The Sec-Ops Team designed and implemented the integration of a TWIC compliant Access Control System (ACS) that exceeded the TSA pilot standards, while developing and successfully implementing the foundation required to provide the client a full open-architecture system that will allow the facility security profile to grow and evolve with the latest cutting edge technology without removal or replacement of existing equipment. A fully integrated IP video surveillance system with a sophisticated ACS allowing the ability of one operator to control, monitor and dispatch resources facility wide. It also includes a robust file management system providing real time data for the effective security management of the facility.

Sec-Ops uses a consultative approach to understand our client's business and technical requirements in order to provide a proactive solution in order to meet their needs. As a systems integrator, we endeavor to always leverage our client's existing investment in technology before any recommendation of any new acquisitions ensuring a lower cost benefit. We use only non-proprietary systems and products in order to support our client's security needs. This enables our team to provide cutting edge technology that will integrate in to the entire system and easily accept new technology as it is developed and released without having to replace the client's initial investment. Sec-Ops will provide the quality personnel services to fill that contracted position, meeting all requirements. We offer a full range of the services designed for companies who have emergency management responsibilities for their facilities. We provide assistance in Incident Management; Operational Planning; Disaster Logistics; Emergency Communications; Transportation and Housing. Other services provided to clients include contract administration, human resource administration, records and reports, logistics and transportation services, special event planning and TWIC compliance support.